

UNITED STATES DISTRICT COURT
MIDDLE DISTRICT OF NORTH CAROLINA

TONY MOSLEY and DANNY DAHL,)	
Individually And On Behalf of All Others)	
Similarly Situated,)	Civil Action No.: 15cv912
)	
)	
Plaintiffs,)	
v.)	
)	<u>CLASS ACTION COMPLAINT</u>
FANDUEL, INC., a Delaware corporation,)	
FANDUEL DEPOSITS, LLC, a Delaware)	JURY TRIAL DEMANDED
Limited Liability Company, and)	
DRAFTKINGS, INC. a Delaware corporation,)	
)	
Defendants.)	

CLASS ACTION COMPLAINT
AND DEMAND FOR JURY TRIAL

Plaintiffs Tony Mosley and Danny Dahl (“Plaintiffs”), individually, and on behalf of all others similarly situated, by and through counsel, bring this action against FanDuel, Inc., FanDuel Deposits, LLC (collectively, “FanDuel”) and DraftKings, Inc. (“DraftKings”) (collectively “Defendants”), and state as follows:

NATURE OF THE CASE

1. This is a class action complaint against FanDuel and DraftKings, two companies operating daily fantasy sports (“DFS”) websites in a manner that violates North Carolina law, as well as analogous common and consumer protection laws in each state in which they operate.

2. DFS is a non-regulated industry where individuals compete against other individuals in fantasy sports games on a daily basis. Defendants operate tournaments wherein individuals accumulate points based on the real-life statistics of players in professional sporting

events that occur on a particular day. Individuals can play for free or pay money to compete for cash prizes.

3. The start of the 2015 NFL season saw a huge media blitz as Defendants spent more than \$100,000,000 on television ads and became two of the top television advertisers in the United States. As a result of this advertising blitz, Defendants added millions of new users.¹

4. Defendants make money on the fee they take from each entry into their contests. While the prize pools of these contests are funded from entry fees, Defendants often guarantee prize pools, and will pay out the difference between the guarantee and the entry fees.

5. The difference between the entry fees in the prize pool and the guarantee is called the “overlay” and gives Defendants additional incentive to attract as many users and entries as possible into contests to avoid having to pay out this overlay, or to have their own employees win prize pool money through inside information.

6. DraftKings refers to its new users as “fish” and relies on new users who lack skill to keep its most active users – and therefore profitable entry fee generators – on their site.² According to one analysis, the top 1.3% of players paid 40% of the entry fees, and the most active 6.3% of players paid 76% of entry fees.³

7. The CEO of FanDuel also recognized the need to attract as many new, inexperienced players as possible to keep its most profitable players happy.⁴

¹ <http://blogs.wsj.com/cmo/2015/09/16/are-draftkings-and-fanduel-bombarding-fans-with-too-many-ads/> (accessed Oct. 7, 2015).

² *Id.*; see also <https://rotogrinders.com/threads/dk-frequent-player-points-130623>; <https://rotogrinders.com/threads/draft-kings-emails-your-opponents-to-edit-their-lineups-8230-269716?page=5>; (accessed Oct. 7, 2015) (posts by user JRobb, the online screen name for DraftKings CEO Jason Robins).

³ <http://www.sportsbusinessdaily.com/Journal/Issues/2015/07/27/Opinion/From-the-Field-of-Fantasy-Sports.aspx> (accessed Oct. 7, 2015).

⁴ <https://rotogrinders.com/threads/my-name-is-nigel-eccles-ceo-of-fanduel-ask-me-anything-381899?page=10> (accessed Oct. 8, 2015).

8. These material misrepresentations and omissions fraudulently induced Plaintiffs and the proposed classes to give Defendants money, which ultimately went to Defendants and their employees through fees and contest prizes.

PARTIES

9. Plaintiff Tony Mosley is a resident and citizen of Rockingham County, North Carolina. He brings this action on behalf of himself individually, and on behalf of a class of persons similarly situated as described in the classes below.

10. Plaintiff Tony Mosley opened an account with FanDuel in approximately August 2014. He deposited and risked at least \$100 on FanDuel tournaments and contests, and without a class action in this Court would not be able to feasibly, economically or otherwise reasonably protect his rights, nor would any of the members of the proposed classes.

11. Plaintiff Danny Dahl is a resident and citizen of New Hanover County, North Carolina. He brings this action on behalf of himself individually, and on behalf of a class of persons similarly situated as described in the classes below.

12. Plaintiff Danny Dahl opened an account with DraftKings in approximately July 2015. He deposited and risked at least \$100 on FanDuel tournaments and contests, and without a class action in this Court would not be able to feasibly, economically or otherwise reasonably protect his rights, nor would any of the members of the proposed classes.

13. Defendant FanDuel, Inc., is a Delaware corporation with its principal place of business in New York, New York.

14. Defendant FanDuel Deposits, LLC, is a Delaware limited liability company with its principal place of business in New York, New York.

15. Defendant DraftKings, Inc., is incorporated in Delaware with its principal place of business in Boston, Massachusetts.

JURISDICTION AND VENUE

16. This Court has original jurisdiction pursuant to 28 U.S.C. § 1332(d)(2) in that the matter in controversy, exclusive of interest and costs, exceeds the sum or value of \$5,000,000 and is a class action in which members of the Class are citizens of a state different from Defendants.

17. Venue is proper pursuant to 28 U.S.C. §1391 in that Plaintiff Tony Mosley resides in this District; many of the acts and transactions giving rise to this action occurred in this District; Defendants are authorized to conduct business in this District, have intentionally availed itself of the laws and markets within this District through the advertisement and sale of its products and services in this District, conduct substantial business in this District, and are subject to personal jurisdiction in this District.

FACTUAL BACKGROUND

A. Daily Fantasy Sports

18. Defendants are able to operate their websites because they market DFS as a game of skill, like chess or the stock market. It is also similar to pari-mutuel horse race wagering in that players compete against each other for prize pools and Defendants take their fee from the prize pool itself.

19. Defendants held themselves out to Plaintiffs and the classes as places where their skill made a difference between winning and losing. For instance, in a television commercial that ran in August 2015⁵, DraftKings advertised “every week, use your knowledge and showcase your

⁵ Available at <https://www.youtube.com/watch?v=VDa-cDu8KYg>.

skills....you like football, you like winning.” In another commercial in August 2015 ⁶, DraftKings advertised its website as “a game within the game, that requires a different set of skills...we don’t just play, we are players, we train, and we win.”

20. Similarly, FanDuel advertised that players could “get paid for [their] knowledge” if they were “smarter than the average fan.” ⁷

21. In reality, most of the money on DFS sites goes to a few individuals at the top. An analysis of publicly available data by Sports Business Daily found that in the first half of the 2015 Major League Baseball season, 91% of profits were won by just 1.3% of players.⁸ An analysis done by Bloomberg showed a similar distribution heavily weighted towards the top 1% of players.⁹

B. Value of Inside Information and Data

22. DFS customers play against each other by choosing a line-up of players at certain positions until they have reached a “salary cap” for their team, and then entering tournaments with entry fees as low as 25 cents and as high as \$5,300. The players whose fantasy teams score the most points – based on the real statistics of those players in that game – win the most money.

23. DFS is not gambling because of the skill involved in picking a winning team. According to DraftKings’s CEO Jason Robins, DraftKings attracts players “who are analytical and favor data and research.” Robins said: “They do their homework. It’s like the stock market. They enjoy looking at something and trying to figure out something that someone else doesn’t see.”¹⁰

⁶ Available at <https://www.youtube.com/watch?v=bfCm6PJUL5I>.

⁷ Available at <http://www.ispot.tv/ad/AVPC/fanduel-com-one-week-fantasy-football-get-paid-for-knowledge>.

⁸ <http://www.sportsbusinessdaily.com/Journal/Issues/2015/07/27/Opinion/From-the-Field-of-Fantasy-Sports.aspx> (accessed Oct. 7, 2015).

⁹ <http://www.bloomberg.com/news/articles/2015-09-10/you-aren-t-good-enough-to-win-money-playing-daily-fantasy-football> (accessed Oct. 7, 2015).

¹⁰ Howard Stutz, *DraftKings CEO Compares Fantasy Sports to Chess, Stock Investing*, Las Vegas Review-Journal, (Sept. 29, 2015), available at <http://www.reviewjournal.com/business/casinos-gaming/draftkings-ceo-compares-fantasy-sports-chess-stock-investing> (last visited Oct. 7, 2015).

24. The biggest edges any player can have come from having data and information. DraftKings and FanDuel employees have access to both things, neither of which is public. For instance, DraftKings performs analytics to determine winning strategies, return on investment of certain strategies and even how lineups on FanDuel would do if they were entered into DraftKings contests. DraftKings knows the value of this data and knows that it should not be shared: “The reason that I don’t want to give the actual numbers is because I believe it creates a slippery slope where people start requesting stats on win rates of various strategies, which I believe is not a positive thing... That said, I really don’t think site owners should be sharing stats on winning vs. non-winning strategies. Part of what makes this a skill game is that people who are skilled at it can figure out for themselves how to win consistently. And on that note, I do also want to point out that skilled stacking is absolutely a winning a strategy on DK. There are plenty of people who stack and win very consistently.”¹¹ He went on to point out: “A lot of mixed teams that are winning on other sites would fade the stacks on DK and win if they were just entered. But they are not being entered. Take a look at some other site winning lineups and add it up for DK, you’ll see it happening.”¹²

25. In addition to years of data on optimal strategies, which gives Defendants’ employees a huge advantage over even the most “skilled” DFS players, Defendants’ employees also have real-time access to data on current lineups of every player in every contest, and the overall ownership percentages of every player.

26. Defendants also set player pricing through certain proprietary models, and this data provides them with details about the value of certain players that other contestants do not have.

¹¹ <https://rotogrinders.com/threads/dk-stacking-tonight-8230-129959?page=5> (accessed Oct. 7, 2015).

¹² <https://rotogrinders.com/threads/dk-stacking-tonight-8230-129959?page=7> (accessed Oct. 7, 2015).

27. Because the goal is to beat the other players, a player with statistical data about ownership percentages of competitors would have an edge over players without this data in many ways, including the ability to make rosters with enough players different from competitors' rosters.

28. Indeed, a DraftKings employee accidentally posted ownership percentages online before they were supposed to be publicly available – that is, before all of the contestants' lineups were “locked” and could therefore still be changed. This employee initially claimed he was “the only person with this data and as a [DraftKings] employee, am not allowed to play on site.”¹³

29. However, the same week that he posted roster data before he was supposed to, this same employee played on FanDuel and beat 229,883 entrants, coming in 2nd and personally winning \$350,000.¹⁴ An analysis of this employee's previous DFS history shows a remarkable increase in winnings since moving from a job with roto.grinders.com covering DFS to inside DraftKings working for a DFS company.

30. DraftKings and FanDuel, in concert, said that this employee beating 229,883 people the same week it was clear he had access to ownership data was a “coincidence.”¹⁵

31. In all, DraftKings employees have won at least \$6,000,000 playing at FanDuel, which is more than one million dollars per year considering DraftKings is only a few years old.¹⁶ The ability of FanDuel to calculate that information within days of public knowledge shows that FanDuel can track which players are from other DFS sites and can track how much they are winning, losing or otherwise what the possibility is that other DFS employees are using non-public information, data and insider strategic information.

¹³ <https://roto.grinders.com/threads/draftkings-ownership-leak-850584?page=1#reply-850635> (accessed Oct. 7, 2015).

¹⁴ <http://larrybrownsports.com/fantasy/ethan-haskell-draft-kings-fanduel-profile/276741> (accessed Oct. 7, 2015).

¹⁵ <http://www.betaboston.com/news/2015/10/07/draftkings-ceo-had-reservations-about-employees-playing-fantasy-sports-but-didnt-expect-uproar/> (accessed Oct. 7, 2015).

¹⁶ <http://www.businessinsider.com/draftkings-daily-fantasy-sports-fanduel-2015-10> (accessed Oct. 7, 2015).

32. DraftKings was well aware of its employees playing at FanDuel, and aware that some of its employees made more money from winnings on FanDuel than their actual salaries.¹⁷

33. FanDuel profiled one of its own employees who played on other sites and had won \$50,000 in a short period of time, but has since removed the article from its website.¹⁸

34. This FanDuel employee's screen name, PetrGibbons, hid his true identity and occupation at FanDuel from other players because his name was not actually Peter Gibbons.¹⁹

35. Robins admitted that he "had reservations" about allowing employees to play on other sites and allowing other sites' employees to play on his site, and even spoke to his competitors about ending the practice, but ultimately decided, in concert with his competitors, to continue the practice. Robins said: "And I, to be honest, did have some reservations about this, and have spoken in the past with some of our competition about whether we should have policies such as this one in place."²⁰

36. In that same article, Robins admitted that numerous employees have access to data that could give players an advantage, including customer service and engineering workers.

37. Robins had previously discussed²¹ any sort of issue that affected "game integrity" as fraud, and literally the first person to respond is the employee who won \$350,000 on FanDuel:

¹⁷ <https://www.bostonglobe.com/business/2015/10/05/draftkings-bans-employees-from-competitors-sites/s36ig5e0eV0OR9C55R8hwL/story.html> (Oct. 7, 2015).

¹⁸ <http://www.engadget.com/2015/10/05/draftkings-fanduel-face-questions-about-insider-trading/> (accessed Oct. 7, 2015).

¹⁹ Peter Gibbons is actually the name of the main character in the movie Office Space, in which employees at a software company engage in a scheme to steal money repeatedly from a large number of people in small quantities so as to avoid detection.

²⁰ <http://www.betaboston.com/news/2015/10/07/draftkings-ceo-had-reservations-about-employees-playing-fantasy-sports-but-didnt-expect-uproar/> (accessed Oct. 7, 2015)

²¹ <https://roto.grinders.com/threads/ok-industry-wide-concern-this-is-not-directed-at-any-single-85017?page=1> (accessed Oct. 7, 2015).

JRobs

2 years ago



DraftKings CEO

This is a very interesting topic. One of the things DraftKings has been talking about from day 1 is fraud prevention, and while I cannot speak for other sites, I would imagine that many of the basic steps we have taken have been adopted by most. There is a whole category of payment fraud and identity fraud that we focus on, but I will focus here on the game integrity question since that is the one that was raised.

First off, we built our customer support tools interface so that the same rules that apply to players on the site also apply to what our customer service representatives can do. In this case, that means that when games start and rosters lock, changes are no longer possible for either party. We have had people contact us claiming their screen "locked early" before they could make a swap and asking us to do it for them. Unfortunately, even if we wanted to, our customer support team literally can't do this.

However, it is possible that someone on our tech team could manually go into the database and change something by writing code. Aside from simply being VERY selective about who we give database access, we recognize that there is a need to protect against fraud here. Not only could a rogue employee be disruptive, but someone could attempt to hack the database, as well. I cannot go into detail about what exactly we do here, but we have put a lot of safeguards in place to prevent this. Additionally, we have very strong monitoring tools and reports that flag suspicious activity or things that simply should never be happening on the site, such as a lineup change made later than a contest start time. There are many other things we look for, as well, and we have actually caught a few players that were attempting fraud. A good sign to me is that every one of them has been caught immediately following their first fraud attempt and each one has been banned from the site by pretty much any identifiable characteristic – name, username, address, and even IP address.

Of course, fraud is an issue that (as Cal mentioned with poker) is naturally going to be a lightning rod for the DFS industry as it grows. I would love to see the sites start to band together on these things to help put current players at ease and make new players more comfortable giving DFS a try. I know within certain industries, fraud techniques are widely shared amongst competition, and I think it serves all of us well to minimize fraud on anyone's sites, not just our own. One no-brainer to me is some sort of public exchange between sites and affiliates of "known fraudster" lists. There is no reason why someone banned from one site should easily be able to go play on another. This is something we have talked about a lot internally, so I'd be interested to hear if other site reps out there think there might be broader interest within the industry in getting something like this going?

[Reply](#) [Quote](#) [Link](#)

Ethan

2 years ago



DraftKings Rep

Awesome detailed response, Jason.

[Reply](#) [Quote](#) [Link](#)

38. In that post, Robins uses the word “fraud” or “fraudster” nine times. Robins also discussed how sophisticated its data analysis and fraud prevention efforts were, including tracking users by their Internet Protocol, or IP, addresses. Thus, DraftKings could easily monitor users who worked for FanDuel or other sites to determine their winnings and whether there existed the possibility they were using inside information.

39. For instance, an analysis by DFS Report shows that PetrGibbons, the employee at FanDuel who works in product operations, is one of the top 50 players in all of DFS despite only playing on one site.²² While there is no evidence this employee had access to ownership data, this individual won more than \$50,000 in the early part of the baseball season on other sites. One of his jobs includes setting player prices, which gives him detailed daily information about pricing models and could help him identify inefficiencies or opportunities on other sites. While the article has been removed from FanDuel’s website, a version is still on the Internet. In that article, the FanDuel employee profiling the FanDuel employee noted: “The fact Boccio does not play on FanDuel against you folks is a good thing. He clearly has a winning strategy...or 10.”²³

40. According to Legal Sports Report, an “industry insider who wished to remain anonymous told LSR that ‘a significant number of the whales at the top DFS sites are employees – often executives – of other sites.’ (From a DFS operator’s point of view, a “whale” is simply a high-volume player that generates significant revenue, not necessarily a winning or losing player.)”²⁴

41. FanDuel’s CEO admitted to personally playing on competitor sites.²⁵

²² <https://dfsreport.com/6898/follow-up-to-draftkings-fanduel-mishaps/> (accessed Oct. 7, 2015).

²³ <http://www.engadget.com/2015/10/05/draftkings-fanduel-face-questions-about-insider-trading/> (accessed Oct. 7, 2015).

²⁴ <http://www.legalsportsreport.com/4548/draftkings-data-leak-faq/> (accessed Oct. 7, 2015).

²⁵ <https://roto.grinders.com/threads/my-name-is-nigel-eccles-ceo-of-fanduel-ask-me-anything-381899?page=3> (accessed Oct. 7, 2015).

42. Had Plaintiffs and/or members of the proposed classes known that Defendants were working in concert to allow employees of DFS sites to play against them, Plaintiffs and members of the proposed classes would not have played on Defendants' websites.

43. Had Plaintiffs and/or members of the proposed classes known that Defendants had acted in concert to sanction this practice, Plaintiffs and members of the proposed classes would not have played on Defendants' websites.

44. After disclosure of the fact that employees with access to confidential, internal data were winning large amounts of money on other DFS sites, DraftKings and FanDuel issued numerous joint and/or identical statements on their websites, continuing to act in concert.

45. DraftKings and FanDuel both communicated to customers that their employees were not allowed to play on their own sites, but omitted the material fact that they were allowed to play on other sites and that other sites' employees were allowed to play on their site, and in fact were playing and winning on their websites at a high rate.

46. Ultimately, Defendants together changed their internal rules to both prevent their employees from playing on other DFS sites and to prevent DFS employees from playing on their sites, an action that Defendants had previously decided, in concert, not to take.

C. Segregation of Player Funds from Operating Funds

47. Plaintiffs and members of the proposed class and subclass keep accounts on Defendants' websites with real money that can be used to enter into weekly or daily contests.

48. Defendants take money from each entry as a fee and pay out winnings; Defendants also sometimes add their own money to prize pools when entries fall short of a guaranteed prize pool.

49. Recently, for the time ever, Defendants' revenue fell from one week to the next, despite Defendants continuing to spend tens of millions of dollars on television advertising.²⁶ ,

50. As members of the Fantasy Sports Trade Association, Defendants are required to keep player funds segregated:²⁷

Segregation of Player Funds

The signatory company will hold player funds (whether they are funds on deposit, or as entry fees in live games) separate from their operational funds. Player funds will not be used to fund the growth of their business and at no time are player funds at risk if the company were to cease doing business. Notwithstanding the above, signatory companies recognize that all prizes are paid from the general assets of the signatory companies, and the winners are not paid out of a pool consisting of funds received for any given contest. Stated another way, signatory companies recognize they must pay winners of a contest the announced prize irrespective of the amount of funds received from entrants in that particular contest. Further, it is recommended that each company has an annual audit performed, ensuring that the appropriate player funds are being segregated.

51. The CEO for FanDuel recently stated that he "personally drafted" the charter of the Fantasy Sports Trade Association which includes this provision regarding segregation of funds.²⁸

52. Despite segregation of player funds being required by law and the Fantasy Sports Trade Association, Defendants have not provided proof that they are truly segregating funds.

53. Should Defendants freeze or otherwise use customer money for operating or other uses, Plaintiffs would likely never be able to recover their money from Defendants.

54. Defendants have come under increasing scrutiny from federal and state authorities. Should any of these investigations or actions by federal or state authorities result in criminal action against Defendants, customer money would be in jeopardy of being frozen or used by Defendants for debt, payments to investors, legal fees or other non-customer refund uses.

²⁶ See <http://www.legalsportsreport.com/5426/draftkings-and-fanduel-nfl-week-6> (accessed October 19, 2015); see also <https://twitter.com/darrenrovell/status/656136142878867456>).

²⁷ See <http://fsta.org/about/fsta-paid-entry-contest-operator-charter/> (last accessed October 19, 2015).

²⁸ <http://www.legalsportsreport.com/5672/fanduel-ceo-government-regulation/>

55. There is precedent for customers losing money when their accounts were frozen online due to federal action. On April 15, 2011, all online poker sites operating in the United States were shut down and player accounts frozen.²⁹ One site, FullTilt Poker, continued to tell customers their money was safe, but in reality could not pay the \$350 million it owed them.³⁰

56. With Defendants losing revenue and customers and facing heavy scrutiny from federal and state authorities, while continuing to spend tens of millions of dollars on advertising, there is a high risk of customers having accounts frozen or otherwise losing access to their funds.

57. Defendants have powerful investors with more than a billion dollars at stake³¹ and individual customers would not be able to protect their interests against larger interests with much larger claims to Defendants' assets.

D. Invalidity of Arbitration Provision of Terms of Use

58. DraftKings's Terms of Use is not a valid, enforceable contract.

59. Plaintiffs and the class were fraudulently induced into placing money onto DraftKings and FanDuel because they were lead to believe they would be competing in a fair game of skill without insiders or others using non-public information to compete against them.

60. The so-called "Terms of Use" on DraftKings do not constitute a valid, mutual agreement because the promises made by DraftKings are illusory. Indeed, there is no restriction on DraftKings' ability to terminate the "agreement" or to refuse to perform. For example, the so-called "Terms of Use" provide that DraftKings and related individuals such as officers and

²⁹ See Bloomberg News, "Online Poker Customer Accounts Frozen as U.S. Indicts Operators" (accessed at <http://www.bloomberg.com/news/articles/2011-04-18/online-poker-player-accounts-frozen-amid-fbi-gambling-probe> on October 19, 2015).

³⁰ See <https://www.fbi.gov/newyork/press-releases/2013/former-full-tilt-poker-ceo-pleads-guilty-and-is-sentenced-in-manhattan-federal-court> (accessed October 19, 2015).

³¹ See, e.g., <http://fortune.com/2015/04/06/draftkings-and-fanduel-close-in-on-massive-new-investments/>; <http://www.wsj.com/articles/fantasy-sports-create-billion-dollar-startups-1436846402> (accessed October 19, 2015).

directors are released from any liability for any claim by the user “whatsoever”: By entering into a Contest or accepting any prize, entrants, including but not limited to the winner(s), agree to indemnify, release and to hold harmless DraftKings, its parents, subsidiaries, affiliates and agents, as well as the officers, directors, employees, shareholders and representatives of any of the foregoing entities (collectively, the “Released Parties”), from any and all liability, claims or actions of any kind whatsoever, including but not limited to ... [examples of various types of liability listed].

61. Another reason why the so-called “Terms of Use” is an illusory contract is that it purports to reserve to Defendant the right to deny service to any user for any reason “whatsoever”: “DraftKings reserves the right, in its sole and absolute discretion, to deny any contestant the ability to participate in head-to-head contests for any reason whatsoever.” Thus, DraftKings is not bound to any performance obligation.

62. Yet another reason why the so-called “Terms of Use” is an illusory contract is that it purports to give DraftKings the right, “without prior notice,” to “revoke any or all of your rights granted hereunder.” Thus, once again, DraftKings is not bound to any performance obligation.

63. The Terms of Use purport to require arbitration, but gives DraftKings the exclusive right to revoke the arbitration provision because it states that “Any claim or dispute between you and DraftKings that arises in whole or in part from the Terms of Use, the Website or any Contest shall be decided exclusively by a court of competent jurisdiction located in Suffolk County, Massachusetts.”

64. In addition, a user only has to check a box saying he or she has read the Terms of Use to sign up for the website, and the deposit of money and entry into contests is done through separate transactions.

65. The DraftKings Terms of Use are procedurally and substantively unconscionable.

66. FanDuel's Terms of Use is not a valid and enforceable contract.

67. FanDuel reserves the right, at its sole discretion, to modify or replace the Terms of Use at any time, except for the purported arbitration and waiver of class action rights provisions. This constitutes an illusory contract that is unenforceable.

68. The terms of FanDuel's arbitration, waiver of class action rights and right to trial by jury are unconscionable and Plaintiffs would not have agreed to those terms or deposited any money on FanDuel had they known about the fraudulent activity and misrepresentations as described in this Complaint.

69. FanDuel offers customers a 30-day window to opt out of the arbitration and class action waiver provisions.

70. Plaintiffs' lineup data and other information constitutes personal intellectual property that Defendants, by and through its employees, has used to profit in violation of Plaintiffs' rights.

71. As a direct and proximate result of the actions described above, Plaintiffs and members of the proposed classes have been damaged.

CLASS ALLEGATIONS

72. A class action is the proper form to bring Plaintiffs' claims under FRCP 23. The potential classes are so large that joinder of all members would be impracticable. Additionally, there are questions of law or fact common to the class, the claims or defenses of the representative

parties are typical of the claims or defenses of the classes, and the representative parties will fairly and adequately protect the interests of the classes.

73. This action satisfies all of the requirements of FRCP, including numerosity, commonality, typicality, adequacy, predominance and superiority.

74. **Numerosity:** the Classes are so numerous that joinder of all members is impracticable. While the exact number is not known at this time, it is generally ascertainable by appropriate discovery. News accounts discuss how millions of users compete on the websites of Defendants.

75. **Commonality:** the claims made by Plaintiffs meet the commonality requirement because they present shared questions of law and fact, and resolving these questions will resolve the classwide litigation. These shared questions predominate over individual questions, and they include, without limitation:

- a) Whether Defendants made the representations set forth above and substantially similar representations to Plaintiffs and members of the proposed classes;
- b) Whether Defendants' advertisements were false, misleading or unfair;
- c) Whether Defendants owed duties to Plaintiffs and the proposed classes, the scope of those duties and if they breached those duties;
- d) Whether Defendants fraudulently induced Plaintiffs and the proposed classes into using their website under false pretenses, through material misrepresentations or material omissions;
- e) Whether Defendants violated North Carolina's Unfair and Deceptive Trade Practices Act;
- f) Whether consumers were harmed by Defendants' actions as described above;

- g) Whether the Terms of Use on each Defendants' website are unconscionable, illusory, fraudulent or otherwise invalid;
- h) The extent of the damages caused by Defendants' acts.
- i) Whether Defendants' employees used non-public data and/or information to gain an advantage at DFS sites, whether Defendants acted in concert to condone, allow or promote this practice, or whether Defendants were negligent in allowing employees to access and use confidential data, or were negligent or committed fraud in failing to disclose to Plaintiffs and the proposed classes that these practices were occurring

76. **Typicality:** Plaintiffs' claims are typical of those of the other Class members because Plaintiffs, like every other Class member, was induced to use Defendants' sites based on false and misleading advertisements of fair play, and lack of information about having to compete against players with inside information.

77. The claims of the Class Representative Plaintiffs are furthermore typical of other Class members because they make the same claims as other class members. Plaintiffs have an interest in seeking compensation from Defendants.

78. **Adequacy:** Plaintiffs will fairly and adequately represent and protect the interests of the Classes in that they have no disabling conflicts of interest that would be antagonistic to those of the other members of the Classes. Plaintiffs seek no relief that is antagonistic or adverse to the members of the Classes and the infringement of the rights and the damages they have suffered are typical of other Class members.

79. **Superiority:** The class litigation is an appropriate method for fair and efficient adjudication of the claims involved. Class action treatment is superior to all other available

methods for the fair and efficient adjudication of the controversy alleged herein; it will permit a large number of class members to prosecute their common claims in a single forum simultaneously, efficiently, and without the unnecessary duplication of evidence, effort and expense that hundreds of individual actions would require. Class action treatment will permit the adjudication of relatively modest claims by certain class members, who could not individually afford to litigate a complex claim against large corporate defendants. Further, even for those class members who could afford to litigate such a claim, it would still be economically impractical.

80. The nature of this action make the use of the class action device a particularly efficient and appropriate procedure to afford relief to Plaintiffs and the Class for the wrongs alleged because Defendants would necessarily gain an unconscionable advantage since they would be able to exploit and overwhelm the limited resources of each individual Class member with superior financial and legal resources; the costs of individual suits could unreasonably consume the amounts that would be recovered; proof of a common course of conduct to which Plaintiffs were exposed is representative of that experienced by the Class and will establish the right of each member of the Class to recover on the cause of action alleged; and Individual actions would create a risk of inconsistent results and would be unnecessary and duplicative of this litigation.

81. The proposed classes and/or subclasses are described as follows:

“All persons in the United States who deposited money into a DraftKings account before Oct. 6, 2015 and competed in any contest where other entries were made by employees from DraftKings, FanDuel or any other DFS site.”

“All persons in the United States who deposited money into a FanDuel account before Oct. 6, 2015 and competed in any contest where other entries were made by employees from DraftKings, FanDuel or any other DFS site.”

“All persons in North Carolina who deposited money into a FanDuel and/or DraftKings account before Oct. 6, 2015, and

**competed in any contest where other entries were made by employees from DraftKings, FanDuel or any other DFS site.”
(the North Carolina Subclass)**

82. Plaintiffs reserve the right to modify or amend the definition of the proposed classes and to modify, amend or remove proposed subclasses, before the Court determines whether certification is appropriate and as the parties engage in discovery.

83. Plaintiffs will fairly and adequately protect the interests of the class. The interests of the class representative are consistent with those of the other members of the classes. In addition, Plaintiffs are represented by experienced and able counsel who have expertise in the areas of tort law, trial practice, and class action representation.

84. The class action is superior to all other available methods for the fair and efficient adjudication of this controversy. Because of the number and nature of common questions of fact and law, multiple separate lawsuits would not serve the interest of judicial economy.

85. Excluded from the Class are:

- a. Defendants and any entities in which Defendants have a controlling interest;
- b. Any entities in which Defendants’ officers, directors, or employees are employed and any of the legal representatives, heirs, successors, or assigns of Defendants;
- c. The Judge to whom this case is assigned and any member of the Judge’s immediate family and any other judicial officer assigned to this case;
- d. All persons or entities that properly execute and timely file a request for exclusion from the Class;
- e. Any attorneys representing the Plaintiffs or the Class.

COUNT I – NEGLIGENCE

86. Plaintiffs repeat, reallege, and incorporate by reference each of the foregoing allegations as though fully set forth herein.

87. Defendants owed duties to Plaintiffs and the proposed classes as users and paying

customers of their site to use reasonable care to provide true, reliable and safe information and contests.

88. Defendants breached their duties to Plaintiffs and the proposed classes by failing to prevent persons with inside information and data by virtue of their employment at other DFS sites from competing against Plaintiffs and the proposed classes.

89. In the course of their business, profession and employment, Defendants and their agents, representatives and employees supplied false information to Plaintiffs and the proposed classes.

90. Plaintiffs and the proposed classes justifiably relied upon the information supplied by Defendants, and, as a result, engaged in business with Defendants and lost money.

91. Defendants failed to use reasonable care in communicating the information about safety and security of data, employee access to data and ability of employees to use material, non-public data to compete against Plaintiffs and the proposed classes on other websites, or allow employees of other companies with material, non-public access to compete on the website where Plaintiffs and the proposed classes competed.

92. As a direct and proximate result of Defendants' negligence, Plaintiffs and the proposed classes were damaged in an amount to be proven at trial.

COUNT II – FRAUD AND MISREPRESENTATION

93. Plaintiffs repeat, reallege, and incorporate by reference each of the foregoing allegations as though fully set forth herein.

94. Defendants made material representations that were false, that defendants knew were false or were reckless as to the veracity and made with the inducement for Plaintiffs and the

class to act upon.

95. Specifically, and as detailed above, Defendants represented that their contests were fair games of skill. Defendants also willfully failed to disclose that employees, agents, owners and/or others with non-public information, data and access to Plaintiffs and the proposed classes' submissions would use this information to compete against Plaintiffs and obtain an enormous increased chance to win, thereby greatly decreasing Plaintiffs' and the classes' ability to use skill to win.

96. Plaintiffs and the proposed classes acted in reliance on the false, material representations and omissions made by Defendants, which caused them injury.

97. Plaintiffs and the proposed classes would not have deposited money or engaged in any activity on Defendants' websites if they had known that they were competing against individuals with insider knowledge, access and use of non-public data.

98. Defendants were aware that the integrity of the games was a material fact in inducing Plaintiffs and the proposed classes to give them money in exchange for services and agreeing to the alleged contract.

99. As a result of Defendants' fraudulent representations and fraudulent omissions, Plaintiffs and the proposed classes were induced into a contract that they otherwise would not have made and suffered financial injury, harm and damages as described in this Complaint.

COUNT III – CIVIL CONSPIRACY

100. Plaintiffs repeat, reallege, and incorporate by reference each of the foregoing allegations as though fully set forth herein.

101. As detailed above, the Defendants engaged in a corrupt or unlawful combination

and/or agreement with each other to do an unlawful act, and continued to act in concert after the act was discovered.

102. Specifically, by affirmatively agreeing to allow competitors' employees to play on their own sites against their own players and concealing and not disclosing this to Plaintiffs and the proposed classes, Defendants committed negligence and/or fraud.

103. This overt act was done pursuant to or in furtherance of the conspiracy to allow their employees and officers to profit, continue to attract new players to their websites and otherwise profit because of their unlawful activities.

104. FanDuel knew that its employees played on DraftKings. DraftKings knew that its employees played on FanDuel.

105. Defendants gave each other assistance and encouragement in accomplishing the tortious result of having their employees compete against and beat players on other DFS sites.

106. As a direct and proximate result of Defendants' concerted actions, each Defendant is liable to Plaintiffs and each and every member of the proposed classes.

COUNT IV - UNJUST ENRICHMENT

107. Plaintiffs repeat, reallege, and incorporate by reference each of the foregoing allegations as though fully set forth herein.

108. Plaintiffs and the members of the proposed classes conferred a benefit on Defendants by depositing money and playing in contests on their websites.

109. Defendants have been unjustly enriched in retaining the revenues derived from Plaintiffs' and the members of the proposed classes' deposits and contest entries, which retention

under these circumstances is unjust and inequitable because Defendants misrepresented the facts concerning the fair play available on their websites.

110. Plaintiffs and members of the proposed classes were injured as a direct and proximate result of Defendants' misrepresentations and omissions because they paid for entry into contests and deposited money onto Defendants' websites, which they would not have done had they known the true facts. Because Defendants' retention of the non-gratuitous benefit conferred on them by Plaintiffs and the members of the proposed classes is unjust and inequitable, Defendants must pay restitution to Plaintiffs and the members of the proposed class for their unjust enrichment, as ordered by the Court.

COUNT V - UNFAIR AND DECEPTIVE TRADE PRACTICES
N.C. GEN. STAT. § 75-1, et seq.

111. Plaintiffs repeat, reallege, and incorporate by reference each of the foregoing allegations as though fully set forth herein.

112. Plaintiffs bring this claim individually and on behalf of the North Carolina Subclass.

113. The North Carolina Unfair and Deceptive Trade Practices Act (hereinafter "UDTPA") is expressly intended to protect "consumers" like Plaintiff and Class Members from unfair or deceptive trade practices.

114. Defendants are each a "person" within the meaning of the UDTPA and, at all pertinent times, was subject to the requirements and proscriptions of the UDTPA with respect to all of its business and trade practices described herein.

115. Plaintiff and the proposed classes are "consumers" "likely to be damaged" by Defendant's ongoing deceptive trade practices.

116. Defendants were engaged in practices affecting commerce by the actions described above within the meaning of N.C.G.S. §75-1.1.

117. Defendants engaged in unfair and deceptive trade practices when they represented that their contests were fair games of skill. Defendants also willfully failed to disclose that employees, agents, owners and/or others with non-public information, data and access to Plaintiffs and the proposed classes' submissions would use this information to compete against Plaintiffs and obtain an enormous increased chance to win, thereby greatly decreasing Plaintiffs' and the classes' ability to use skill to win. they engaged in actions described above.

118. In the course of their business, profession and employment, Defendants and their agents, representatives and employees supplied false information to Plaintiffs and the proposed classes.

119. Plaintiffs and the proposed classes justifiably relied upon the information supplied by Defendants, and, as a result, engaged in business with Defendants and lost money.

120. Defendants' conduct as described above was likely to, and did in fact, deceive consumers including Plaintiff and the Class.

121. Defendants willfully concealed, suppressed, omitted and failed to inform Plaintiff of the material facts as described above.

122. Plaintiff and the proposed classes have suffered ascertainable losses as a direct result of Defendants' employment of unconscionable acts or practices, and unfair or deceptive acts or practices.

123. As a direct and proximate result of the injury caused by the unfair and deceptive trade practices of the Defendants, the Plaintiff is entitled to relief, including actual and treble damages, under N.C.G.S. § 75-1.1 and 75-16. Further, the unlawful acts and omissions as set forth

above were willful violations entitling Plaintiff to attorneys' fees, under N.C.G.S. § 75-16.1. Further, similarly situated members of the proposed classes are likewise entitled to remedies due to the injury they have suffered as a result of the unfair and deceptive trade practices.

PRAYER FOR RELIEF

WHEREFORE, Plaintiffs and members of the proposed classes pray for relief and judgment against Defendants, as follows:

- a. For an order certifying the proposed classes, appointing Plaintiffs and their counsel to represent the proposed class and notice to the proposed classes to be paid by Defendants;
- b. For damages suffered by Plaintiffs and the proposed classes;
- c. For restitution to Plaintiffs and the proposed classes of all monies wrongfully obtained by Defendants;
- d. For injunctive relief requiring Defendants to cease and desist from engaging in the unlawful, unfair, and/or deceptive practices alleged in the Complaint;
- e. An order awarding declaratory relief, retrospective and prospective injunctive relief as permitted by law or equity, including enjoining Defendants from continuing the unlawful practices as set forth herein, and injunctive relief to remedy Defendants' past conduct;
- f. For Plaintiffs' reasonable attorneys' fees, as permitted by law;
- g. For treble damages pursuant to N.C. Gen. Stat § 75-16 For Plaintiffs' costs incurred;
- h. For pre-judgment and post-judgment interest at the maximum allowable rate on any amounts awarded; and
- i. For such other and further relief that this Court deems just and proper under equity or law, including the award of punitive damages.

DEMAND FOR JURY TRIAL

Plaintiff hereby demands a trial by jury on all issues so triable.

Respectfully submitted,

Dated: October 30, 2015

By: /s/ Jean Sutton Martin
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** Pro Hac Vice application to be submitted*